

Jeremy Weitz

Los Angeles, California
Shareholder

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Areas of Practice & Industry Specialties

Corporate Law; Mergers and Acquisitions; Apparel & Consumer Products; Private Equity; Technology



Jeremy Weitz is a Shareholder and Co-Chair of the Firm's Corporate Practice Group. Mr. Weitz's expertise covers mergers and acquisitions, private equity, publicly and privately traded securities, corporate maintenance and formation, corporate finance, and licensing. He represents clients in a variety of industries, including apparel, retail, beauty, food, entertainment, computer software, e-commerce, aerospace and defense, manufacturing, and investment banking that range in size from small start-ups to multi-billion dollar publicly traded corporations. Mr. Weitz routinely serves as outside general counsel for his corporate clients.

Mr. Weitz represents both buyers and sellers in merger and acquisition transactions. Mr. Weitz's mergers and acquisitions practice is focused on the middle market with transaction values ranging between \$10 million up to \$3 billion.

Mr. Weitz routinely lectures on mergers and acquisitions and the apparel industry. He has also served as a faculty lecturer for the Practising Law Institute where he has lectured on mergers and acquisitions and financing transactions.

Mr. Weitz is also Co-Chair of the Firm's Consumer Products' Industry Practice Group and former Chair of the Firm's Apparel Industry Practice Group. Mr. Weitz's apparel industry practice includes representation of manufacturers, importers and retailers. His experience in the apparel industry includes mergers and acquisitions, finance, commercial law, financial and business planning, licensing, copyright and trademark matters and corporate law.

In the community, Mr. Weitz is the former President and current Board Member of the Apparel Industries Group for the City of Hope. He has also served as both Dinner Chair and Fundraising Chair for this group. Mr. Weitz is also a past President and board member of The Professionals Club (*formerly*, the Textile Professionals Club or TPC) which is a networking group for professionals from a wide range of business backgrounds, including accountants, investment bankers, commercial bankers, lawyers, property agents and developers, financial advisors, and other professionals who serve the local business community.

Mr. Weitz has been named "Most Influential Private Equity Advisor" by the *Los Angeles Business Journal*. He has also been selected as one of Southern California's *Super Lawyers* from 2018 – 2020 and was also selected as a Southern California *Rising Star* from 2006 – 2008, 2013.

Representative Matters

A selection of Mr. Weitz's experience includes representation of:

- JOCKO FUEL, an energy drink and supplement company co-founded by ex-Navy Seal Team Leader and podcaster, Jocko Wilnick, in its investment by Goode Partners
- Re-Think It, a manufacturer and seller of recycled eating utensils and food storage accessories sold in Target, Amazon and Walmart, in its sale to Monolith Brands
- Inspire Fitness, a leader in state-of-the-art fitness equipment, in its sale to HighPost Capital

- MANSCAPED in its business combination agreement with Bright Lights Acquisition
- Endeavour Capital in its sale of Wineshipping, a leading provider of direct-to-consumer logistics and fulfillment solutions for the wine and alcoholic beverages industry, to Greenbriar Equity
- LaserAway in its strategic investment by Ares Management
- Fifth Sun Holdings in its sale to Platinum Equity
- Raw Sugar in its sale to WM Partners
- Roger Dunn Worldwide Golf in its sale to Capitol Hill Group
- Idol Brands, LLC in its acquisition of Lodi Canning Company
- Xponential Fitness/Snap Dragon Capital in its acquisition of Rumble, Pure Barre, LLC, AKT (Anne Kaiser Technique), Stride, Stretch Lab, and Row House
- Bocchi Laboratories, a leading manufacturer of beauty products, in its sale to Bright International LLC
- Mad Engine, LLC in its sale to Platinum Equity
- CriticalPoint Capital, LLC in its acquisition of Farm Supply Distribution
- Gas Transmission Systems, Inc. in its sale to Kleinfelder
- Majority Owner in its sale of Able Freight Services to Equity Group Investments
- Bonfit America Inc. in its sale of Steripod® to Ranir, LLC
- Golden State Distillery in its transaction with Deutsch Family Wine and Spirits
- Green Fiber International in its sale to Indorama Ventures
- Southwest Elevator in its majority recapitalization by Align Capital Partners
- Araca in its sale of its Music Merchandise Division to Sony Music Entertainment
- BB Dakota in its sale to Steve Madden
- Well-known regional grocery chain in its investment from a private equity fund
- Meaningful Partners in numerous investments in consumer product space
- Club Pilates, the largest franchisor of Pilates studios in the United States, in its investment from TPG Growth, the middle market and growth equity platform of alternative asset firm TPG
- YS Garments, Inc. in its investment by Blue Point Capital Partners
- Rails International in its investment by SK Holdings
- Ceilings Plus in its sale to USG Corporation
- mophie inc., a leading global cell phone accessory manufacturer, in its sale to ZAGG
- LePort Educational Institute Inc. in its sale of private and Montessori elementary schools throughout the country to various buyers
- JBrand, a contemporary fashion brand that specializes in denim, in its sale to Star Avenue Capital, and subsequently in its sale to Fast Retailing
- Endeavour Capital in its investment in Johnny Was
- Hot 8 Yoga in its investment from BBRC Worldwide
- Sellers in the sale of Roger CPA Review to strategic buyer
- Pegasus Foods in its investment by New Water Capital
- Venice Baking in its sale to Rich's Products Corporation
- Ju-Ju-Be in its investment by Bregal Partners
- Snak Club and New Century Snacks, a healthy snack food company, in its investment by Insignia Capital

- ADI Strategies in the sale of its assets in Dubai, United Arab Emirates and Pune, India to Huron Consulting. This acquisition represents the second completed transaction between Huron and ADI
- Discount Tire Centers in its sale of large group of tire centers to Pep Boys
- COOLHAUS in its investment by Solamere Capital, LLC
- VEEV Spirits in its sale to Luxco
- Hong Kong Based Investor Group in its acquisition of Kellwood Company, LLC
- Mydyer / Providence Industries in its recapitalization with East West Bank and equity investment from Alaris Royalty Corporation
- Apparel Production Services in its acquisition of Active Ride Shop
- Bedhead Pajamas, the nearly 20-year-old Los Angeles sleepwear company, in its sale to Komar
- Mad Engine, LLC, a leading global licensed apparel company, in its acquisitions of Neff Headwear and Lifted Research Group (LRG)
- The management team of Duckhorn Wine Company, a world renowned wine business, in its sale to TSG Consumer Partners, a strategic equity investor

Publications

- Buchalter Client Alert COVID-19: The CARES Act and Its Small Business Loan Program, March 27, 2020

Presentations

- Speaker, "Closing the Transaction: Practical Legal Considerations," PLI's Pocket MBA 2016, 2017 & 2018: Finance for Lawyers and Other Professionals, October 19, 2017

Education

Mr. Weitz earned his J.D. *cum laude* at Loyola Law School, Los Angeles in 1998 and he received his B.A. with *honors* in Political Science at Emory University in 1995. While in law school, Mr. Weitz was awarded the Dean's Academic Scholarship and was a member of the Alpha Sigma Nu Honor Society and Order of the Coif.

Bar Admissions

- California