Buchalter

Lionel P. Bochurberg

San Diego, California
Shareholder

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Areas of Practice & Industry Specialties
Corporate Law; Mergers and Acquisitions; Latin America Practice; Internet Law, E-Commerce & Social Media; Solar & Renewable Energy Law; Start-Ups & Early Stage Companies; Technology; Wine Industry Law

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Lionel Bochurberg is a Shareholder in the Firm's San Diego office and a member of the Corporate practice group. His practice focuses on corporate, mergers and acquisitions with experience in renewable energy, biotech, software, wireless, online retail and wine industries. As a former executive at various hi-tech companies, and with his wealth of contacts, Mr. Bochurberg is a perfect match for start-up and mature companies looking into structuring capital, securing financing, undertaking M&A and strategic alliances transactions and expanding their international reach.

Mr. Bochurberg's practice also includes international cross-border activities. As a member of the Quebec and Paris Bars, he is a natural resource for French-speaking entrepreneurs and companies in the United States and acts as their outside general counsel, and trusted advisor for their day to day US operations. Mr. Bochurberg regularly provides to his US based clients the first line of legal advice regarding French, European and Quebec issues, and then taps into his network of trusted local counsel for further advice.

Representative Matters
Mergers and Acquisitions

- Successfully represented Cotecna Inc. in the acquisition of the majority stake in Act Labs, LLC
- Successfully co-represented sellers in the sale of Joulin to Piab
- Successfully negotiated the sale of Soitec Solar's CPV patents and other intellectual property rights
- Successfully negotiated the sale of Soitec's CPV solar power plant in Newberry Springs CA
- Successfully negotiated the acquisition of Tempest Technology Technologies Corporation (fire-fighting equipment) by Leader
- Successfully negotiated the sale of an 8.93 MW solar power plant fully equipped with the company's equipment

Business and Real Estate

- Successfully represented a French entrepreneur in the setting-up of his California online wine club
- Successfully represented French semiconductor company in the negotiation of a strategic master supply and manufacturing agreement
- Successfully represented a Canadian company in the negotiation of a US joint venture
- Successfully negotiated multiple commercial Leases, sale and purchase agreement (PSA) of commercial buildings and other real estate transactions

International Litigation and Arbitration

- Successfully represented a French car dealer in an arbitration in London under LCIA rules of arbitration
- Successfully represented a French prominent wine producer (Premier cru classé) in a trademark dispute
- Successfully represented a California bicycle company against a chain of supermarkets in a design patent dispute

Publications

- Cent tendres, *l'Harmattan*, November 22, 2005
- Internet and Right of Privacy at the Workplace, *Delmas*, June 22, 2001
- Internet and E-Commerce, *Delmas*, June 11, 1999
- The Right of Quotation, *Masson*, February 22, 1994

Presentations

- Co-Presenter, "Common Issues When Licensing Intellectual Property," October 9, 2013
- Moderator, "Essential US Employment & Labor Law for the French Entrepreneur," Thomas Jefferson School of Law, April 2, 2012
- Panelist, "Global comparison between the US and French legal Systems," Thomas Jefferson School of Law, August 16, 2011
- Participant, "Corporate Law Roundtable.," The Daily Transcript, May 10, 2010
- Panelist, "Anatomy of a License Agreement," San Diego County Bar Association, June 12, 2009
- Speaker, "Doing Business in France.," Japan External Trade Organization, January 9, 1999

Education
Mr. Bochurberg earned a Ph.D., *summa cum laude*, in International Business, Trade, and Tax Law from La Sorbonne Paris. He earned his LLM, *magna cum laude*, in Business Law from the same institution. He also has a Professional Certificate in Mergers and Acquisitions from the New York Institute of Finance.

Bar Admissions

- California
- District of Columbia
- Quebec
- Paris

Community

- Board Member, French-American Chamber of Commerce in San Diego
- Member, AIDV – *Association Internationale du Droit du Vin* (International Wine Law Association)
- Member of the Advisory Board, French BioBeach
- Strategic Business Partner, Rézoway

Languages

- French
- Spanish