

## Marc W. Hardy

Orange County, California  
Of Counsel

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### Areas of Practice & Industry Specialties

Real Estate; Real Estate Finance; Construction Law & Public Contracts; Agribusiness



Marc Hardy focuses his practice on matters involving real estate, commercial construction, leasing and real estate finance. He has experience providing executive leadership and directly managing the legal affairs for a diversified group of companies, including a National Football League team; a Fortune 400 national multi-family apartment builder; a Class A office owner/operator; a mixed-use master plan developer; a winery operator; and an aviation fixed based operator.

Mr. Hardy has negotiated and drafted various documents involving complex land acquisitions, land use entitlements, private and public project developments, environmental and geotechnical studies, extensive title and survey work, and the disposition of retail, commercial, agricultural, residential, and mixed-use real estate. He has also prepared documents involving public and private on-site and offsite construction improvements, master and subcontractor agreements, and consulting on insurance coverage matters related to architects, engineers, construction contractors, material suppliers, and commercial vendors.

Mr. Hardy's leasing experience includes drafting documents related to landlord and tenant matters involving office, retail, residential, agricultural, industrial, and ground lease operations, as well as counseling and resolving property management claims, action' and disputes. He also has lending and finance experience negotiating, consulting and drafting instruments in connection with sophisticated and complex commercial real estate equity and debt financing, credit facilities, secure and unsecured credit lines, including loan agreements, promissory notes, deeds of trust, guaranties, indemnities, assignments, financing statements, and opinion letters.

### Representative Matters

- Multi-Family Construction – Lead counsel for land acquisition, development, construction, leasing, and disposition of over 100 luxury Class A multi-family residential developments, representing company gross revenue in excess of \$2 billion.
- Master Plan Development – Coordinate and direct the legal affairs relating to the development of a master plan residential and mixed-use community, comprising over 3500 single family lots, multi-family residential, retail, and office uses.
- Leasing – Lead counsel for legal affairs relating to the leasing, tenant improvement construction, and property management of over 30,000 multi-family units and 250,000 square feet of Class A office space.
- Financing – Lead and co-counsel for loan closings in excess of \$1 billion of real estate construction finance and NFL term and revolving credit lines.
- Litigation – Advise, coordinate and supervise the settlement of a class action housing disability discrimination lawsuit affecting over 80 multi-family housing projects and 12,500 units nationwide.

### Education

Mr. Hardy earned his J.D. from the University of the Pacific, McGeorge School of Law, and his LL.M. in taxation from the University of Washington, School of Law. He received his B.A. from the University of

California, Davis.

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**Bar Admissions**

- California
- Washington