

Peter G. Bertrand
San Francisco, California
Shareholder
P (415) 227-0900
F (415) 227-0770
pbertrand@buchalter.com



Peter Bertrand is Chairman of the Firm's Board of Directors and a Shareholder in the San Francisco office. He is a member of both the Litigation, and Insolvency and Financial Solutions Practice Groups. His practice, which is national in scope, focuses on the representation of financial institutions and companies in the areas of litigation, bankruptcy and creditor rights law. He also specializes in cases involving intellectual property, trade secrets, unfair business competition and employment related claims, and he has substantial experience in representing financial institutions in lender liability actions, interbank disputes and claims involving directors and officers.

Mr. Bertrand has prepared and participated in a number of specialized programs involving bankruptcy, creditors' rights (secured and unsecured), provisional and post-judgment remedies, high tech commercial law, commercial paper and employment law issues. He is a member of the Bar Association of San Francisco's Commercial Law and Bankruptcy Section and has lectured extensively as part of educational programs geared toward financial institutions throughout the United States.

## **Representative Matters**

- Represented a financial institution against breach of contract, conversion, intentional misrepresentation and negligent misrepresentation claims for which plaintiffs were seeking damages in the amount of an eight figure claim. At the conclusion of a seven-week jury trial, obtained a complete defense verdict for the client, as well as a seven-figure recovery on the client's cross-claim.
- Represented a financial institution in trade secret misappropriation, unfair competition and employee raiding case. Obtained a preliminary injunction and permanent injunction prohibiting the defendants from doing business with any person or entity solicited by use of client's confidential data, and a \$47 million settlement in favor of the client.
- Represented company in the title industry in a trade secret misappropriation, breach of fiduciary duty, unfair competition and employee raiding case. Obtained a preliminary injunction, and after a 3-1/2 month jury trial, obtained a multi-million dollar award in favor of client, including an order requiring defecting employees to repay portions of wages and bonuses received while engaging in unfair competition.
- Represented a financial institution in the defense of lender liability case asserting in excess of \$15
  million in damages in U.S. District Court. Successfully obtained a dismissal with prejudice of the action
  on a motion to dismiss.
- Represented a financial institution in the film finance industry in IFTA arbitration. Obtained a \$20 million compensatory damage award, a six-figure award of sanctions for discovery abuses against the Defendants and counsel, and a recommended \$10 million award of punitive damages.
- Represented financial institution in defense of a \$50 million lender liability and RICO claims for aiding and abetting a Ponzi scheme and obtained dismissals in both the federal district court and state courts.
- Represented a corporate client in the defense of a trade secret and breach of fiduciary duty case and obtained a six-figure recovery by way of settlement on counterclaim for defamation, trade libel and unfair competition.

- Represented corporate client in the prosecution of a trade secret and unfair competition case and
  obtained a preliminary injunction which required immediate turnover of misappropriated data, a
  prohibition on doing business with customers through the use of client's confidential data, and
  requiring the defendants to cooperate in correcting misleading statements which implied the
  defendants were a continuation of, or affiliated with client's business.
- Represented a financial institution as lead participant in connection with a major bankruptcy in which
  total secured debt exceeded \$750 million with multiple lending tiers, including warehouse lines,
  mezzanine lenders, residual lines of credit, and significant priority disputes in both pre- and postbankruptcy planning and litigation. By virtue of our representation, a Chapter 11 plan was confirmed
  under which, among other things, the participants' recovery improved by over \$10 million.

## **Recent Publications and Presentations**

- "Q&A with Buchalter Nemer's Peter Bertrand," Law 360, August 18, 2011
- "Lawyer Limelight," LawDragon Attorney Profile, May 23, 2011
- "So You Want to Be in Pictures?" The Recorder, April 1, 2011
- "Producer Ordered to Pay Bank," Variety, January 6, 2011
- "Attorneys & Accountants Working Together in Litigation," American Association of Attorney-Certified Public Accountants Conference, San Francisco, CA, July 3, 2009

Mr. Bertrand is AV Preeminent by Martindale Hubbell and has been selected as a Top Rated Lawyer in the areas of Commercial Bankruptcy, Creditor-Debtor Rights, Bank & Finance and Commercial Litigation by American Lawyer Media in 2013 and 2014. He has been selected as one of Northern California's *Super Lawyers* seven times (2005-2006, 2008-2010 and 2014-2015) and was also selected as a Northern California *Super Lawyer, Corporate Counsel Edition* from 2009 to 2010. Mr. Bertrand has been recognized by Best Lawyer in America™ and Best Lawyers in the Bay Area, 2009-2016, in the areas of Bankruptcy Litigation and Bankruptcy and Creditor Debtor Rights/Insolvency and Reorganization Law.

Mr. Bertrand earned his J.D. from the University of California, Hastings College of the Law in 1979, where he also served as the student body president. He received his B.A. in Political Science with great distinction from the University of California, Berkeley.

# **Areas of Practice**

Litigation

Alternative Dispute Resolution

Internet/E-Commerce

Financial Institutions Litigation

Hospitality, Food and Beverage

**Intellectual Property Litigation** 

**Real Estate Litigation** 

Receiverships

**Trade Secret Disputes** 

Wineries

## **Bar Admissions**

California

## **Court Admissions**

U.S. Court of Appeals for the Ninth Circuit

U.S. District Court for the Northern District of California

U.S. District Court for the Southern District of California

U.S. District Court for the Eastern District of California

U.S. District Court for the Central District of California

