

Robert S. Gillison Los Angeles, California Shareholder P (213) 891-5014

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Robert Gillison is a Shareholder in the firm's Bank and Finance Group. He has a broad transactional practice with an emphasis on commercial lending and corporate finance. He advises both general counsel and senior executive officers of major financial institutions, private equity firms and corporations on structured financings, asset-based lending and leveraged acquisitions. His practice also covers a variety of industry sectors, among them, aviation and aerospace, healthcare, retail, technology and transportation.

Mr. Gillison has extensive experience in complex domestic and cross-border transactions, which typically involve the financing of companies with operations and assets located throughout Europe, Canada, Asia, Mexico and Australia. He also has considerable experience with mergers and acquisitions, recapitalizations, equipment leasing, intellectual property and other general corporate matters.

His lending and finance expertise includes widely syndicated credits, club and single-lender deals, distressed debt restructures, intercreditor arrangements, and senior-secured, first-lien/second-lien, mezzanine, unitranche and unsecured financing transactions.

Representative Matters

Mr. Gillison has closed hundreds of transactions with more than \$5 billion in funded financings, among which are the following:

- \$2.6 billion loan to one of the largest aircraft leasing companies in the world.
- \$650 million loan to one of the largest sporting goods retailers in the U.S.
- \$250 million loan to the largest hunting and camping goods retailer in the U.S.
- \$95 million loan to fund the creation of a REIT by the Government of Singapore.
- \$85 million loan to an investment fund to purchase real estate tax lien in several U.S. states.
- \$65 million loan to one of the largest distillers and distributors of premium spirits in the world.
- \$70 million loan to the largest privately-owned U.S. exporter to China.
- \$50 million loan to the largest sales and marketing agency in the U.S. foodservice industry.
- \$40 million loan in connection with the tender offer of a Canadian public company.
- \$30 million loan to one of the largest trucking-based logistic providers in the U.S.
- \$25 million loan to a global provider of aircraft parts and services to several major U.S. airlines.
- \$25 million loan to a manufacturer of flight-critical components for the aviation and aerospace industry.
- \$15 million loan for the construction of rum and tequila distilleries in Anguilla and Mexico.

Publications

- Aircraft Financing (2009), Chapter 37 in Asset Based Financing; Transactional Guide, a Matthew Bender publication.
- California Supreme Court Issues Landmark Decision in Jury Waiver Case (2006), Issue 1, Business Law News.

Associations and Memberships

- Commercial Transactions Committee of the California State Bar
- Commercial Law Committee of the Los Angeles County Bar Association
- Financial Lawyers Conference
- Commercial Finance Association

Mr. Gillison earned his JD from Loyola Law School in Los Angeles and clerked for the Hon. Nora Manella of the U.S. District Court for the Central District of California. He is a graduate of UCLA with dual BA's in Political Science and History.

Areas of Practice

Bar Admissions California

Bank and Finance Asset-Based Lending Acquisition Finance Aircraft Finance Workouts and Restructuring Commercial Transactions Equipment Leasing First Lien Credit Facilities Intercreditor Agreements Private Equity Second Lien Credit Facilities Secured Transactions Venture Capital

