

Robert Zadek

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Robert Zadek focuses his practice on matters involving factoring, asset-based lending, purchase order financing, commercial loan documentation, trade finance and letters of credit, loan workouts and bankruptcy.

Mr. Zadek is a past Chair of the Commercial Financial Services Committee of the Section on Business Law of the American Bar Association. He served on the Executive Committee of the Business Law Section of the State Bar of California and Chaired its Uniform Commercial Code Committee.

Mr. Zadek has served as an attorney advisor on the American Law Institute Committee to Revise the Restatement of the Law of Suretyship, and was an advisor to the Drafting Committee on Revision of Article 9 of the Uniform Commercial Code.

For the past 18 years, Bob has been the keynote speaker at the Annual Convention of the International Factoring Association, the largest factoring trade association in the world. Bob has also been a frequent panelist at the Convention. Every year the IFA offers Bob's two-day, course "The Law and Business of Factoring," attended by seasoned factoring executives, newcomers to the industry and their counsel. The forms which Bob distributes at this presentation have become the standard forms in the industry.

Mr. Zadek is regularly retained as an expert witness in factoring and commercial loan litigation, and has testified at jury and bench trials on many occasions.

Mr. Zadek is AV Preeminent rated by Martindale Hubbell and recognized as a Top Rated Lawyer in the area of Bank & Finance in 2013 and 2014. He is also recognized as a 2016 Best Lawyer in America™ in the areas of Banking & Finance Law and Equipment Finance Law, an honor he has received since 2012. Mr. Zadek has been selected a Northern California Super Lawyers five times, 2006-2010 and as a Northern California Super Lawyer, Corporate Counsel Edition, in 2009.

Mr. Zadek is the host of The Bob Zadek Show, which is broadcast live every Sunday at 9:00 AM (Pacific time) in the San Francisco Bay Area on Talk 910, 910 AM. The show is also broadcast live at www.talk910.com (click "listen"). All of Bob's shows can be heard on www.bobzadek.com. They can be subscribed to on iTunes or at Bob's website. Mr. Zadek's column, "You Be The Judge," was a regular feature in *The Secured Lender*, the journal of the Commercial Finance Association. He co-authored *Insurance Considerations in Asset-Based Financing—A Transactional Guide*, published by Matthew Bender & Company and contributed to David King Keller's, *The Associate As Rainmaker, Building Your Business Brain*.

Mr. Zadek was a faculty member at Rutgers University School of Law, teaching a course on secured transactions. He also is a former faculty member at both Hofstra and Adelphi Universities. He was named "Educator of the Year" by the Commercial Finance Association for his course, "Negotiating, Documenting and Administrating Asset-Based Loans." In addition, he teaches workshops across the country on loan documentation issues.

Mr. Zadek is a former Vice President and Senior Counsel at Wells Fargo Bank, San Francisco, and a certified public accountant.

Areas of Practice

Bank and Finance
Insolvency & Financial Solutions
Bankruptcy
Workouts and Restructuring

Bar Admissions

California
New York