

## Ryan Montecucco

Seattle, Washington  
Senior Counsel

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### **Areas of Practice & Industry Specialties**

Corporate Law; Private Equity; Start-Ups & Early Stage Companies;  
Technology Law



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Ryan Montecucco leads the Corporate Practice Group in the firm's Seattle office. His practice is focused on public and private company mergers and acquisitions, issuing equity and debt securities for private companies, and negotiating business transactions on behalf of domestic and international clients. Mr. Montecucco is a legal advisor to C-suite executives and boards of directors, and he routinely serves as outside general counsel to his clients.

Mr. Montecucco's clients have included domestic and international businesses in a broad range of industries, including, among others, software and technology, alternative energy, financial services, health care, consulting services, leisure and travel, commercial aviation, retail, and manufacturing. In addition to his U.S. based clients, Mr. Montecucco has served as U.S. legal counsel to certain businesses located in Argentina, Australia, Bulgaria, India, Israel, Russia, and Switzerland.

Throughout his legal career Mr. Montecucco has represented some of the world's largest companies in transactions with deal values exceeding one billion dollars, as well as multiple early-stage companies in a variety of financing and M&A activities. Most recently, his practice has targeted serving clients in the lower middle market (companies with annual revenues of \$5M to \$50M).

Mr. Montecucco currently serves as an editor to the Washington State Bar Association Partnership Law and Practice Deskbook, served on the Board of Trustees of the Northwest Chamber Orchestra, and has been selected as a "Super Lawyer" by Thompson Reuters.

### **Representative Matters**

- Lead counsel representing a Swiss software company in its sale to Honeywell International
- Represented a chain of fitness clubs in various transactions, including its eventual sale to LA Fitness
- Lead counsel representing a Bulgarian company in its sale to VM Ware
- Lead counsel representing an alternative energy company in negotiating and securing \$150,000,000 in debt and equity financing from a private equity firm and strategic investor
- Counsel to a medical device company through its device commercialization process and multiple rounds of debt and equity financing
- U.S. securities counsel to an Australian public company acquiring a Delaware entity in an all-stock transaction
- Represented the purchaser of a private health care provider that had previously raised over \$40 Million
- Represented a local software and technology company in multiple transactions, including Series B and Series C financings
- Represented a Canadian IT solutions and consulting company in its acquisition of certain U.S. and Mexican assets

- Represented a gaming company in various licensing transactions, and in securing a strategic investment from a Dutch company
- Represented a co-founder in connection with the multimillion-dollar sale of his company for cash and stock
- Represented a retail food company in various transactions, including the issuance of preferred equity
- U.S. legal counsel to an Israeli client in connection with its acquisition of a Delaware company
- Represented a Russian commercial fishing company in a strategic alliance and the acquisition of fishing rights and vessels
- Represented a registered investment advisor in the formation and regulatory approval of a fund of funds
- Represented an India based software company in the sale of substantially all of its assets to a Japanese company
- Represented a U.S. management services company in forming a strategic alliance with a Chinese company
- Represented an energy client in the formation of a joint venture with the Paskenta Band of Nomlaki Indians of California
- Represented one of the world's largest software companies in over a dozen acquisitions totaling over \$1B

**Education**

Mr. Montecucco earned his J.D., *magna cum laude*, at Seattle University School of Law in 2000, and his B.A. in Business Administration with a concentration in finance at the University of Washington Michael G. Foster School of Business.

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**Bar Admissions**

- Washington