

Sarin Tavlian

Los Angeles, California
Senior Counsel

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Areas of Practice & Industry Specialties

Corporate Law; Mergers and Acquisitions; Franchise Law; Apparel & Consumer Products; Private Equity; Start-Ups & Early Stage Companies



Sarin Tavlian is a Senior Counsel in the firm's Corporate Practice Group in Los Angeles. Ms. Tavlian focuses her practice on general corporate matters, mergers and acquisitions (representing both sellers and buyers), joint venture transactions, equity financings, recapitalizations, restructurings, and corporate structuring, formation and maintenance. Ms. Tavlian routinely serves as outside general counsel and a trusted advisor for corporate clients through every aspect of growth, providing day-to-day counseling on a broad range of transactional and governance issues, including formation, financing, intellectual property, and employment matters.

She represents clients, that range in size from small start-ups to public companies, in a variety of industries and business sectors, including apparel, fitness, beauty, food and beverage, technology, banking, education, health care, automobile, fuel and manufacturing.

Prior to joining Buchalter, Ms. Tavlian was an attorney at White & Case LLP, where she specialized in transactional work on corporate matters including domestic and cross-border finance transactions, mergers and acquisitions, entertainment transactions, banking transactions and general corporate matters.

Representative Matters

A selection of Ms. Tavlian's experience includes representation of:

- Patrick Ta Beauty, a luxury cosmetics line, in its investment by Stride Consumer Partners
- Endeavour Capital and the other equity holders of Johnny Was in the sale of Johnny Was to Oxford Industries
- Lamps Plus, Inc., an omnichannel retailer of lighting, ceiling fans and other home furnishing products, in its strategic investment by Nexus Capital Management LP
- 360 Sweater LLC, a ready-to-wear women's apparel business, in its sale to an equity fund
- Raw Sugar in its sale to WM Partners
- Araca in the sale of its Music Merchandising Division to Sony Music Entertainment
- LePort Educational Institute Inc. in its sale of Montessori elementary schools throughout the country to various buyers
- Pegasus Foods in its investment by New Water Capital
- ADI Strategies in the sale of its assets in Dubai, United Arab Emirates and Pune, India to Huron Consulting. This acquisition represents the second completed transaction between Huron and ADI
- Mydyer / Providence Industries in its recapitalization with East West Bank and equity investment from Alaris Royalty Corporation
- Macland Investments in the sale of 50 gas stations to United Oil

- HUF Worldwid in its investment by Altamont Capital
- Club Pilates in its investment from TPG Growth
- Envision Plastics in sale of its assets to Consolidated Container
- Heritage Bank of Commerce in its acquisitions of Tri-Valley Bank, United American Bank and Presidio Bank
- Anthony's Goods in a sale of its business to ACH Food Companies, Inc.
- Fantasy Cookie in its recapitalization by Encore Consumer Capital
- Creative Recreation in its sale to Rocky Brands
- Ganesh Machinery in its investment by Perpetual Capital Partners
- Macadamia Natural Oil in its partnership with Star Avenue Capital
- Drawloop Technologies in the sale of its business to Nintex

Publications

- Contractual Considerations in the Coronavirus Climate, *Los Angeles Daily Journal*, April 6, 2020
- Ready or Not, the New California LLC Law is Here, *Buchalter Client Alert*, March 14, 2014
- Celebrity Brands: To Wed or Not to Wed?, *Buchalter Client Alert*, April 1, 2012

Webinars

- "Pincus Webinar: Understanding the Legal Impact of Covid-19 as it Affects Your Clients, Your Life and Your Business," April 8, 2020

Education

Ms. Tavlian earned her J.D., *cum laude*, at Loyola Law School, Los Angeles in 2002 and she received her B.A. in Economics at Occidental College. While in law school, Ms. Tavlian was awarded the Lloyd Tevis Award for Excellence in Commercial Law and was a member of the Order of the Coif.

Bar Admissions

- California

Community

- Adjunct Professor for the "Entrepreneurship and the Law" program at Pepperdine Law School.
- Organizer of the Training Program for Junior Corporate Associates.

Languages

- Armenian