

Renee M. Shprecher

Scottsdale, Arizona
Shareholder

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Areas of Practice & Industry Specialties

Real Estate; Commercial Lease Law; Apparel & Consumer Products



Renee M. Shprecher's real estate practice focuses on development and commercial real estate transactions including leasing, acquisitions and sales, and financing. She represents local and national developers and investors in all phases of real estate development, including the preparation and negotiation of leases, purchase agreements, development agreements, financing and loan documents, SNDAs and estoppel certificates, CC&Rs, easement and reciprocal access agreements, and the review of all phases of due diligence and title materials.

Ms. Shprecher's practice also includes assisting developers with various business and corporate issues, including structuring and forming corporations, partnerships and limited liability companies, preparing and documenting joint venture agreements, and advising boards of directors on general business law issues.

Ms. Shprecher is a member of the International Council of Shopping Centers (ICSC). She is also a member of the Junior League of Phoenix.

Representative Matters

- Representation of regional landlord in the negotiation and preparation of retail leases for over 100 shopping centers constituting approximately 3 million square feet of space in Arizona, California, and New Mexico.
- Representation of local and national developers in connection with the due diligence, acquisition, financing and leasing of office, retail, and mixed-use developments.
- Representation of regional and national developers in the preparation and negotiation of development agreements, economic incentive agreements and infrastructure coordination agreements throughout Maricopa and Pinal Counties.
- Representation of national franchisor in the leasing of retail projects in Arizona and California.

Publications

- The Lender-Borrower Tangle: Understanding California and Arizona Anti-Deficiency Legislation, *Law360, Buchalter Nemer Points and Authorities*, March 2, 2012

Presentations

- Speaker, "Commercial Transactions: Obstacle to Avoid for Successful Closings," North American Title Company, April 24, 2018

Education

Ms. Shprecher earned her J.D. from Brooklyn Law School and her bachelor's degree in Political Science from the University of Arizona.

Bar Admissions

- Arizona
- New York
- New Jersey