

Tina A. Smith

Scottsdale, Arizona
Special Counsel

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Areas of Practice & Industry Specialties

Real Estate; Real Estate Finance



Tina Smith is a member of the Real Estate Practice Group in the Firm's Scottsdale office. Ms. Smith represents real estate investment trusts, national lending institutions and other commercial entities in a broad range of real estate transactions involving sales and acquisitions, sale-leasebacks, leases, secured lending, and property development. Ms. Smith also has experience in business entity creation, including bankruptcy-remote structuring; and foreclosure review and conduct of trustee sales.

Representative Matters

- Counsel to real estate investment trusts in connection with acquisitions and divestitures of single and multi-site commercial properties located throughout the United States, which representation includes drafting and negotiating purchase agreements and related conveyance documentation; review of title and survey, leases and other due diligence materials; drafting of curative instruments and agreements; and coordination of all aspects of the closing process
- Counsel to institutional lenders and special servicers in connection with mortgage financing as well as disposition of distressed real estate and work-outs of distressed real estate loans
- Counsel to one of the nation's largest publicly traded automotive retailers in connection with the acquisition and disposition of dealership sites and the negotiation and drafting of leases, sub-leases, and restrictive covenant and easement documents
- Counsel to real estate developers in connection with the acquisition of land sites and the development of commercial and high-density residential real estate projects in Arizona, Nevada, and California, which representation included negotiating purchase agreements and loan documents; facilitating the zoning and entitlement process; drafting governing documents; and coordination of the closing process

Education

Ms. Smith earned her J.D. from DePaul University College of Law in 1996 and her B.A. from Northern Illinois University in 1991.

Bar Admissions

- Arizona
- Illinois