

William S. Brody

Los Angeles, California
Shareholder

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Areas of Practice & Industry Specialties

Insolvency & Financial Law Group; Automotive; Alternative Lenders;
Aviation Industry Law



William S. Brody provides legal and strategic advice to financial institutions, lenders, creditors, hedge funds, purchasers, and investors in the documentation, structuring and recovery of loans, securitizations and other types of financing and strategic investments. Mr. Brody's particular approach to addressing difficult and troubled credit situations and corporate restructurings is to provide creative, pragmatic and cost effective alternatives and solutions to maximize his clients' recoveries and investments.

During his many years of experience in bankruptcy and distressed debt situations, Mr. Brody has developed extensive experience in debtor-in-possession financing, bankruptcy protection, loan workout and negotiations, and collateral recovery and asset acquisitions through sale and purchase transactions, real estate and Article 9 foreclosure sales, and special purpose vehicles. Mr. Brody's practice has involved a wide array of asset based financing and corporate transactions, including film production and entertainment, retail, manufacturing and distribution, international trade, floor planning, bank acquisitions, and real estate.

Mr. Brody chartered the chapter 11 financing and exit strategy for the agents and syndicate lenders in Tri Valley Growers (\$450 million) and Tower Records (\$100 million).

Mr. Brody has served as lead counsel for lenders and creditors in numerous other bankruptcy matters including:

- Film production (The Incredible Hulk)
- Interstate trucking (Nationway Transport)
- Pharmaceutical distribution (MedNet Pharmaceuticals)
- Apparel manufacturing (Converse Shoes)
- Apparel retail (Strouds, Factory 2 U, Kmart)
- Credit card financing (The Credit Store)
- Rental car agencies (Rent 4 Less)
- Furniture manufacturing (American Molding and Millworks)
- Literary publishing (Intervisual Books)
- Motor vehicle dealerships (Nationwide Auction Systems)

Mr. Brody is a routine lecturer at the Commercial Finance Association's annual financial workout and

bankruptcy seminars, as well as a frequent speaker at presentations before trade organizations and bar associations. Mr. Brody is a member of the California State Bar, and has represented clients in matters throughout the United States, including Delaware, New York, New Jersey, South Dakota, Nevada, Arizona, and Washington. Prior to his law career, Mr. Brody worked as a banker at Far West Savings and Loan.

Mr. Brody has been selected as one of Southern California's *Super Lawyers* twelve times from 2006 to 2021, and was also selected as a Southern California *Super Lawyer, Corporate Counsel Edition* from 2009 to 2010. Mr. Brody was also recognized in the *Best Lawyers in America*, Bankruptcy and Creditor Debtor Rights / Insolvency and Reorganization Law for 2023 & 2024.

Presentations

- Speaker, "The Ins and Outs of DIP Financing and Use of Cash Collateral," California Bankruptcy Forum Conference, May 19, 2017
- Speaker, "Chapter 11 Plan Confirmation Concerns," Los Angeles County Bar Association, February 19, 2015
- Speaker, "Workouts and Bankruptcy for Lenders," Commercial Finance Association, December 2, 2014

Education

Mr. Brody earned his J.D. from the University of San Diego School of Law, where he received the American Jurisprudence Award in Bankruptcy and served as the Managing Editor of the *San Diego Law Review*. He received his B.A. degree at the University of California, Los Angeles in Economics and Geography.

Bar Admissions

- California

Court Admissions

- U.S. District Court for the Northern District of California
- U.S. District Court for the Southern District of California
- U.S. District Court for the Eastern District of California
- U.S. District Court for the Central District of California
- U.S. District Court, District of Arizona
- U.S. Bankruptcy Court