

## Harumi Hata

Los Angeles, California  
Shareholder

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### Areas of Practice & Industry Specialties

Corporate Law; Japan Practice; 日本プラクティス



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Harumi Hata's practice involves the representation of multinational companies, including U.S., European and Pacific Rim/Asian clients, in business structuring and advice, corporate and commercial transactions, including mergers and acquisitions, financing arrangements, and real estate acquisitions and dispositions.

Ms. Hata advises clients with respect to strategic alliances, internal company management and operations, and business affairs. She also advises business clients in connection with the expansion of their operations and the establishment and management of subsidiaries and affiliates in the U.S. and abroad, including structuring and tax planning coordination and advice with respect to cross-border operations and business activities.

Ms. Hata serves many of her clients as outside counsel as their in-house and general counsel, working closely with clients, being involved on day-to-day business affairs, operations and objectives and providing strategic advice.

Ms. Hata has represented regulated entities, including insurance companies and insurance holding companies, and Fortune Global 500 companies in connection with the acquisition and disposition of assets and companies in the U.S. and abroad and the regulatory aspects relating to such transactions.

Ms. Hata is fluent in Japanese and has a thorough understanding of Japanese business practices and protocol. Ms. Hata represents Japan-based clients in the U.S., as well as non-Japan based clients in connection with their investments and business transactions in Japan. Ms. Hata also represents high networth individuals and families with respect to the assets, including real estate assets, held in the U.S.

### Affiliations

- U.S.-Japan Council, Council Leader (2018-Present)
- The State Bar of California International Law Section, Executive Committee (2010-2018) and Officer (Immediate Past Chair, 2016-2017; Chair, 2015-2016; Vice Chair, 2014-2015; Secretary, 2013-2014)
- California Lawyers Association International Law Section, Executive Committee (2018-Present)
- California Lawyers Association Business Law Section
- American Bar Association (ABA)
- American Bar Association (ABA) Business Law Section
- American Bar Association (ABA) Section of International Law
- Los Angeles County Bar Association (LACBA)
- Los Angeles County Bar Association (LACBA) Board of Trustees (July 2014-June 2016; July 2011-June 2013)
- Los Angeles County Bar Association (LACBA) Audit Committee (July 2011-June 2016), Large Law Firm

Committee (Chair, 2010-2011), and Non-Dues Revenue Committee (2010)

- Los Angeles County Bar Association (LACBA) Business Law Section (formerly, Business and Corporations Law Section), Executive Committee (2003-Present), Executive Committee Officer (Chair, 2011-2012), and Executive Committee's Pro Bono and Community Affairs Subcommittee (Chair, 2005-2011)
- Los Angeles County Bar Association (LACBA) International Law Section
- Japanese American Bar Association (JABA)
- Japanese American Bar Association (JABA) Board of Governors (2015-Present) and Vice President (2016-Present)
- Japan America Society of Southern California (JAS-SC)
- Japan Business Association of Southern California (JBA)
- Loyola Law School, Board of Directors (formerly, Board of Overseers) (2008-2019)
- Ramona Convent Secondary School, Board of Trustees (2011-2019)
- World Trade Center Los Angeles, Board of Advisors (2018-Present)

### **Presentations**

- Moderator, "U.S. Stock Markets and Other Financial Products for the Japanese Individuals and Families," 56th Annual Hawaii Tax Institute – Japan-U.S. Alliance Program, November 5, 2019
- Speaker, "Inheritance Procedures and Role of Professionals in the U.S.," Hawaii Tax Institute Foundation, September 6, 2019
- Panelist, "International Mediation and Arbitration: Recent Developments and Current Use in Japan and the U.S.," Dai-ichi Tokyo Bar Association, May 6, 2019
- Speaker, "U.S. Business Organizations," 55th Annual Hawaii Tax Institute – Japan-U.S. Alliance Program, November 5, 2018
- Guest Speaker, "U.S. Lawyer: H?ritsu S?dan," Sakura Radio , September 7, 2018
- Speaker, "21st Century U.S.-Japan Business Partnerships and Collaboration," Indigo Hotel, April 7, 2018
- Speaker, "21st Century Business: U.S.-Japan Partnerships and Collaborations," TOMODACHI Daiwa House Student Leadership Conference VI, April 3, 2018
- Speaker, "Careers in International Law," UCLA School of Law, March 7, 2018
- Speaker, "Careers in International Law," University of Southern California (USC) Gould School of Law, February 22, 2018
- Guest, "U.S. Lawyer: H?ritsu S?dan ," Sakura Radio, February 6, 2018
- Lecturer, "Mergers & Acquisitions," 2017 USC Summer Law and English Program of the University of Southern California (USC) Gould School of Law, July 19, 2017
- Lecturer, "Business Organizations," 2017 USC Summer Law and English Program of the University of Southern California (USC) Gould School of Law, July 12, 2017
- Panelist, "Japanese Diversity Roundtable," Japanese American Bar Association (JABA), May 12, 2017
- Speaker, "Careers in International Law," Loyola Law School, February 4, 2015
- Speaker, "Attorney-Client Privilege and In-House Lawyers' Roles and Related Matters," Joint Seminar with Dai-ichi Tokyo Bar Association and the State Bar of California International Law Section, March 14, 2014
- Speaker, "Current Trends of U.S. M&A and Cases Utilized M&A as Asian Market Entry Methods," International Seminar, March 11, 2014
- Speaker, "Representing Foreign Companies Making Acquisitions and Investments in the U.S.," 86th

Annual Meeting of The State Bar of California, October 18, 2013

- Speaker, "Careers in International Law," Loyola Law School, April 4, 2013
- Speaker, "Pathways to Employment in International Law," Loyola Law School, March 8, 2013
- Speaker, "Capital Investment & Access to Capital," The Presidents' Forum of Southern California, April 7, 2011
- Speaker, "Hot Topics in International Mergers & Acquisitions," Business without Borders in a 'Flat World' Conference, January 12, 2011
- Speaker, "Pathways to Employment: Careers in International Law," UC Irvine School of Law, March 4, 2010
- Speaker, "Finding the Capital You Need," The Presidents' Forum of Southern California, March 2, 2010
- Speaker, "Economic, Financial and Legal Aspects Concerning 'How to Do Business in Los Angeles County'," Los Angeles County Economic Development Corporation (LAEDC) and the World Trade Center Association Los Angeles Conference, January 15, 2010
- Speaker, "Open Mouth, Insert Foot: Avoiding Cross-Cultural Mishaps When Dealing With Foreign Clients, Counsel and Opposing Parties," International Law Section of the Los Angeles County Bar Association, October 16, 2009
- Panelist, "What is Expected of Multinational Individuals – The Importance of Japanese Language Education," Japanese Educational Resource Center (JERC) Panel Discussions, June 5, 2009
- Speaker, "Diversity Symposium," National Asian Pacific American Bar Association (NAPABA) and the NAPABA Law Foundation (NLF), March 14, 2008
- Speaker, "Global Trends in Mediation and Alternative Dispute Resolution," Section Education Institute, January 11, 2008
- Speaker, "2-for-1: How Developing a Pro Bono Practice benefits Your Career and Community," National Asian Pacific American Bar Association (NAPABA) Annual National Conference, November 22, 2007
- Speaker, "Global Trends in Mediation," Southern California Mediation Association 19th Annual Conference, November 8, 2007
- Panelist, "International Business Law Career Panel," Loyola Law School, October 11, 2007
- Speaker, "Cross-Cultural Transactions: Dealing with Drinking, Diversity, and Cultural Expectations," The State Bar of California 80th Annual Meeting, September 6, 2007
- Speaker, "The Path to Partnership – Making Partner," National Asian Pacific American Bar Association (NAPABA) Annual California Regional Conference, June 8, 2007
- Speaker, "Decision 2007 – Debates on International Arbitration: Asia-Pacific – Ethical Dilemmas in International Arbitration," The Second Annual California International Arbitration Conference, March 6, 2007
- Speaker, "On the Fast Track to Partnership – Partners Speak Out," National Asian Pacific American Bar Association (NAPABA) Annual California Regional Conference, July 8, 2006
- Speaker, "Japan, Deregulated: Japan's Improved Corporate Governance," Japan America Society of Southern California (JAS) Conference, June 2, 2006
- Speaker, "All-Star Panel: Careers for the Future," National Asian Pacific American Bar Association (NAPABA) Annual Convention, October 4, 2005
- Speaker, "Doing Business with Japan – Learn from the Industry Leaders," Pac Rim Forum, July 1, 2005
- Speaker, "Investing in Small Japanese Firms: Opportunities and Pitfalls," Japan Small Company Investment Conference, March 1, 2002
- Speaker, "An Awakening Giant – Asian Markets – India, China, Japan," Annual CPCU Member Meeting, October 2, 2001

**Education**

Ms. Hata earned her J.D. at Loyola Law School in 1985 and her B.A. at Loyola Marymount University in 1982. In 2007, Ms. Hata was recognized as a Distinguished Alumna by Loyola Law School.

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**Bar Admissions**

- California

**Court Admissions**

- U.S. District Court for the Central District of California
- U.S. District Court for the Southern District of California

**Languages**

- Japanese